

BCN

BOARD CONVERTING NEWS™

An N.V. Publication

SupplyOne, Inc. Buys Quincy Resource Group

SupplyOne, Inc. has purchased Jackson, Wisconsin based Quincy Resource Group. With a full suite of service offerings including design, manufacturing, printing, storage, distribution and fulfillment, Quincy will complement the growing SupplyOne national footprint; providing customers with innovative, cost effective packaging solutions aimed at improving their customer's profitability, the acquiree said.

Quincy Resource Group was founded in April of 1973 in Cedarburg, Wisconsin. Mike Beaman purchased Quincy Container in 1994 with a vision to build the "best" sheet plant in the Midwest. In 1998 the company's fulfillment division

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First Call For Calendar Entries

Those associations, organizations or other groups that wish to have their 2010 events highlighted in our annual *Board Converting News* Industry Calendar are asked to send their information to Tom Vilardi by November 20.

**email: tvilardi@nvpublishings.com
or fax to (732) 502-9606**

The calendar will be distributed to *BCN* subscribers in December.

Inside:

Smurfit-Stone Shuts Down Ontonagon Mill

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Canadian Economist Sees Slow Rebound In Recovery

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Industry Consultant's Counsel:

When Economy Improves, Plants Need To Be Ready

by Jackie Schultz

By following some basic guidelines about machinery maintenance and production crew training, box plants can position them-



The session on "Positioning Your Company for The Recovery," moderated by Jeff Pallini, right, included panelists, from left, Jeff Hahn, Dick Target, and Tom Pearce

selves for the expected uptick in business when the economy turns around.

Three speakers at TAPPI's Corrugated Packaging Division 2009 conference held in Chicago earlier this month offered some practical advice. Tom Pearce, President of Pearce Corrugated Consulting, Dick Target, owner of "On Target" Consultants, and Jeff Hahn of Rapid Cycle Improvement Consultants, LLC, addressed opportunities in both corrugating and converting.

Pearce kicked off the session by defining what it means to survive in this economy. It's more than just outperforming the competition. Survival is about having "The Fittest Corrugator." This type of plant has a committed management team with robust processing and a continuous improvement plan as well as highly trained people who

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World Pac Paper Is On The Fast Track

Cincinnati, Ohio based World Pac Paper, LLC has been named one of the fastest-growing companies in America by *Inc.* magazine. World Pac Paper, LLC was ranked No. 155 in *Inc.*'s annual list of "500 Fastest-Growing Private Companies in America."

World Pac Paper, LLC, a certified MBE, is also one of the "Top 10" (No. 5) African American-run companies to be named to the list this year. World Pac Paper, LLC produced a 1,182.4 percent sales increase from 2005 through 2008, boosting its growth to be recognized as a fast growing company in Ohio and the nation. It has been recognized for entrepreneurial business achievements and community involvement since its inception. World Pac Paper, LLC was one of only three Cincinnati companies named to the list.



(Photo: Paula Norton Photography)

Edgar L. Smith Jr.

The achievements of these various *Inc.* 500 companies, owners and CEO's are critical to the growth and contributions of this country's legacy of entrepreneurship. Entrepreneurs build ventures that create jobs, innovative products and services, export trade, and tax revenues of the future. Entrepreneurs and growing businesses are at the heart of the free enterprise system," said Edgar L. Smith, Jr., the World Pac Paper, LLC CEO. "World Pac Paper, LLC is proud to proactively serve our fine customers. We work diligently to be innovative and to provide quality service to each of them."

Howard E. Thompson, Vice President, Purchasing and Vendor Development of Macy's, Inc. said, "World Pac Paper has been a consistent and dependable partner with Macy's and Bloomingdale's. We have been especially pleased with their unique ability to meet the creative demands of our marketing group. We congratulate World Pac Paper on this recent achievement and wish them continued success."

World Pac Paper, LLC is a national distributor of printing and packaging papers serving the Fortune 500/1000, commercial printers, catalogers, book and magazine publishers, integrated and independent corrugated converters, folding carton/rigid box manufacturers, tube winders, and laminators and paper converters.

Edelmann Earns P&G Award

Heidenheim, Germany based The Edelmann Group reported that it has become the first manufacturer of folding cartons to receive the "Excellence in Execution" award from Procter & Gamble (P&G). The award, handed out by the research and development departments of P&G Prestige Products for all luxury, prestige and lifestyle fragrances, pays tribute to the service offered by the Edelmann Group in the implementation and development of new products and innovations.

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