

THE 2008 TRI-STATE FAMILY BUSINESS OF THE YEAR AWARDS

World Pac Paper

The idea for this unique paper company came about some twenty years ago. I founded my first company, World Pac, an innovative packaging and global solutions company, in 2002.

As a business owner I have always felt it necessary to give fully and to improve the quality of life in the community in which I do business. This philosophy began in my youth in Scouting and has expanded and parallels my growing business ventures.

In March, 2003, I founded my second company, World Pac Paper. I recruited industry professionals Richard A. Baptiste, and later Glen E. Butler, to join me in this business enterprise. Clifford Paper, Inc. became our joint venture partner, in 2003, in this unique concept of a minority owned, operated and controlled national distributor of printing and packaging papers.

World Pac Paper, LLC, incorporated in 2004, became an independent national distributor of quality printing and packaging papers and a certified minority business enterprise. The World Pac/Clifford Paper joint venture brings together the required sourcing service, market knowledge and financial resources needed to secure and maintain availability of the right paper products at the right place, at the right time and on time delivery of paper products at competitive market prices.

As an integral part of my businesses, my wife, Dr. Toni Robinson-Smith has been instrumental in giving of her time and professionalism in areas of administrative matters and management.



Edgar Smith & Tony Robinson-Smith

Keys to our success can be attributed to our team philosophy, technical right to succeed, aggressively providing high quality customer service, meeting challenges, and delivering paper products at competitive prices. Business success is relative, thus, we feel it is through our strong community service, volunteerism and commitments that we are truly successful.

