

Questions?
See page 3 for details.

Official Board Markets

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TAPPI SEMINAR GIVES ANSWERS

Are You Properly Positioned for Recovery?

By Mark Arzoumanian
Editor in Chief

As the U.S. economy approaches two years in recession, the collective box making industry has to be asking itself one question over and over again: When will we see a recovery? Box shipments have been down for months and finished box prices have taken a beating. But a rebound is inevitable. Manufacturing activity is slowly starting to pick up. What do box makers need to possess to prosper when the demand for their products picks up?

According to Tom Pearce, president, Pearce Corrugated Consulting, it comes down to:

- Management commitment;



- Equipment;
- Processes; and
- People.

Pearce participated in a seminar on positioning for the economic recovery. It was

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Settlement Proposals Dues in IP Explosion Suit

International Paper Co. and two brothers who were severely burned when a boiler exploded at its Vicksburg linerboard mill had until Sept. 11 to submit proposals to settle a federal lawsuit.

The family of Terry and Kenneth Townsend sued International Paper after the explosion killed a contract worker and injured 22 others at its Redwood, Miss., plant on May 3, 2008.

The blast killed 28-year-old Marcus Christopher Broome. The Townsends and several others were severely burned when the 12-story boiler exploded during an attempt to restart it after annual maintenance.

In an answer to the lawsuit filed last year, IP acknowledged that the boiler had been shut down for maintenance, there was an explosion and the company knew workers would be present that day. However, the company argued that workers "may have failed to exercise reasonable care for their own safety" and "IP is immune from common law liability."

International Paper spokeswoman Amy Sawyer says the company works "very hard to ensure the safety of everyone at our mill every day."

Sawyer said the company does not discuss specifics of cases in litigation.

Transacted Containerboard Prices

Average transacted price levels are tabulated by obtaining paid prices from independent converters purchasing linerboard and medium. All prices are intended as a reference standard only. Transactions may be concluded at any time at any price agreed upon by seller and purchaser. These are delivered prices for week ended previous Tuesday. Price ranges listed are per short ton.

	Northeast	East Central	Southeast/ South Central	North Central	West
42# Fourd. Kraft Linerboard	\$470-480	\$480-490	\$480-490	\$490-500	\$475-485

Kraft Linerboard Upcharges (Nationwide):

26#: \$50/ton 33#: \$30/ton
 31#: HP* \$30/ton 35# HP: \$25/ton 57# HP: \$20/ton
 Recycled:
 35#: HP Recycled: \$30/ton

26# .009 Semichemical Medium	\$405-415	\$410-420	\$430-440	\$420-430	\$430-440
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Semichemical Medium Upcharges (Nationwide):

23# SM:** \$20/ton 33# HP: \$25/ton 40# SM: \$10/ton
 *HP: High Performance **SM: Semichemical Medium

3.5%

Total Board Inventories Climb

Total containerboard inventories (mills and box plants combined) rose 3.5 percent between June and July, AF&PA reports. p.10

INSIDE:

Rival Unions at MWV Mill to Hold Elections p.3

Stone Readies for Kapstone Expansion p.5

OCC and ONP Swap Prices Edge Higher p.8

FOR FIRST TIME

World Pac Paper Makes Inc. List

Cincinnati-based World Pac Paper, LLC has earned a position as one of the fastest-growing companies in America by *Inc.* magazine. *Inc.* has ranked World Pac Paper, LLC No. 155 in its annual list of "500 Fastest-Growing Private Companies in America."

This is the first year that World Pac Paper, LLC has been named on the prestigious listing, which *Inc.* magazine annually releases in August. World Pac Paper, LLC, a certified MBE, is also one of the "Top 10" (No. 5) African American-run companies to be named to the list this year.

World Pac Paper, LLC produced a 1,182.4 percent sales increase from 2005 through 2008, boosting its growth to be recognized as a fast growing company in Ohio and the nation. It has been recognized for entrepreneurial business achievements and community involvement since its inception. World Pac Paper, LLC was one of only three Cincinnati companies named to the list.

"The achievements of these various Inc. 500 companies, owners and ceos are critical to the growth and contributions of this country's legacy of entrepreneurship," says CEO Edgar Smith, Jr. "Entrepreneurs build ventures that create jobs, innovative products and services, export trade, and tax revenues of the future. Entrepreneurs and growing businesses are at the heart of the free enterprise system."

PATENT-PENDING

Colbert Unveils New SecureOTC Package for OTC Medications

Colbert Packaging Corp., Chicago, introduces SecureOTC™, the company's latest innovation in pharmaceutical packaging for over-the-counter medications. The patent-pending SecureOTC package combines a blister card within an outer folding carton for an all-in-one packaging solution for tablets, capsules, vitamins and other pills.

The blister card is securely sealed within the outer carton, which makes SecureOTC uniquely designed to prevent retail pilferage, while promoting proper storage and usage of over-the-counter medications.

Colbert's new SecureOTC package consists of a brandable folding carton and blister card configured together as one unit. Unlike traditional packaging for over-the-counter medications, where the blister card is easily removable, SecureOTC locks the blister card within the outer carton.

To open, the consumer lifts the back flap and pulls a zipper to access the blister card. This process allows the medication to be removed without damaging the outer carton, which typically contains essential drug facts, dosing instructions, warnings and expiration dates. The carton remains intact and can be kept for consumer reference.

"Pilferage of over-the-counter medications is a persistent problem affecting the pharmaceutical industry," says Glenn Grosskopf, vice president of product development and licens-

Transacted Paper Stock Prices Export/Low Grades

All prices are Port FAS

	Mixed Paper (1)	News (8)	OCC (11)
Chicago	\$79-82 (+3)	89-92 (+6)	90-93 (-7)
New York	104-107 (+15)	114-117 (+15)	115-118 (-2)
Los Angeles	117-120 (+4)	127-130 (+8)	128-131 (-7)

Source: Official Board Markets

OIBM

ing for Colbert. "In the retail aisle, pilferers can open a carton and remove the freestanding blister card used in traditional OTC packages, leaving the carton empty on the shelf. SecureOTC reduces pilferage problems by securing the blister card within the outer carton, while also providing a solution for drug storage. SecureOTC, which joins a growing line of pharmaceutical specialty packages, is one more reason pharmaceutical companies turn to Colbert for their packaging needs."

RF-EAS source tagging sensors can be applied to SecureOTC packages during production to further protect over-the-counter medications from pilferage.

For more information, call 847-367-5990 or visit www.colbertpkg.com.

NATIONAL PAPERBOARD PACKAGING

PPC Is Now Accepting Entries in Paperboard Packaging Competition

Converters are invited to take their best cartons off the shelf and into the spotlight as they vie for the industry-best awards for superior package design as part of the Paperboard Packaging Council's (PPC) 67th annual National Paperboard Packaging Competition.

"This competition gives our members the chance to gain recognition for their best work from the past year," PPC President Ben Markens says. "But, more than that, it's an opportunity to celebrate the innovation, sustainability, creativity, and functionality of paperboard and our industry. It's a chance to put the best of paperboard packaging on display."

Each entry in this year's competition has the opportunity to compete in three categories. All entries will compete for the Paperboard Package of the Year.

Entrants also can choose to have their package compete for the Innovation Award, recognizing outstanding design based on processing and structural integrity, and the Eco Award, celebrating sustainable uses of paperboard as an original or replacement substrate.

The entry deadline is Dec. 11. Entry forms and complete competition details are available at www.ppcnet.org/cc. Winners will be announced at PPC's Outlook and Strategies conference, March 29-31 in Cincinnati.