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World Pac Paper LLC



Edgar Smith
CEO

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Description: Distributor of high-quality printing and packaging papers and provider of packaging solutions

World Pac Paper got its start in June 2004. The certified Minority Business Enterprise serves the Fortune 500/1000, commercial printers, catalogers, book and magazine publishers and corrugated converters, as well as companies in the health care and food-service industries. The company beat the recession with a strong diversification strategy, adding new products and services, as well as expanding its distribution channels. CEO Edgar Smith expects continued growth in 2013 and is working to find qualified sales professionals to add to his team.

Revenue:

2012: \$49.4 million

2011: \$38.1 million

2010: \$27.9 million

Revenue growth:

77%